



### International Financial Services Centre (IFSC)

A Financial & Technology Gateway of India

### Content: IFSC Banking

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# About: GIFT City and IFSC

A Greenfield Smart City developed on 886 Acres of land

Developed by Government of Gujarat and supported by Govt. of India

The financial gateway of India for inbound & outbound investment



Ranked 1st in the Sept 2020 report by the Global Financial Centres Index, London as one of the IFSC which could become more significant in next few years.

Government of India operationalized GIFT City as an IFSC in 2015



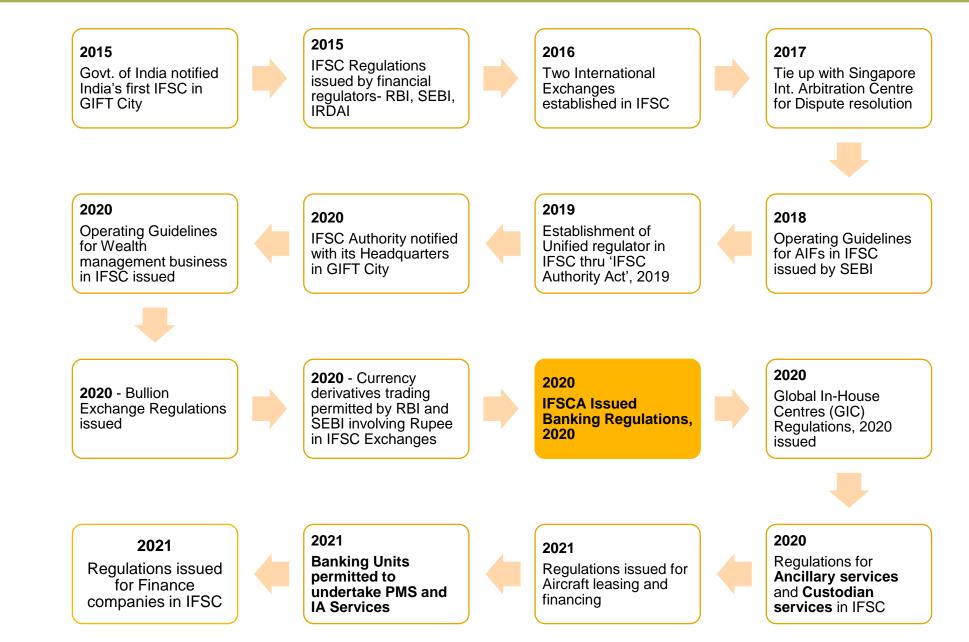


# International Financial Services Centre at GIFT City

IFSC in India	also n • The la India,	otified this zone as India's aunch of the IFSC at GIFT back to Indian shores	first IFSC City is the first step towa	Services Special Economic 2 ards bringing financial service eign Exchange Management r	es transactions relatable
Key activitie	s in IFS	SC			
Capital ma	rkets	Offshore banking	Offshore Insurance	Asset management	Ancillary services
Stock Exchang	jes	Corporate Banking	General Insurance	Alternative Investment     Funds	<ul> <li>Legal, Accounting &amp; Audit</li> </ul>
<ul> <li>Stock Exchange</li> <li>Trading members</li> <li>Segregated Not Account Provide</li> </ul>	ers ominee	<ul> <li>Corporate Banking</li> <li>ECB Lending</li> <li>Servicing JV/WOS of Indian companies</li> </ul>	<ul><li>General Insurance</li><li>Life Insurance</li><li>Reinsurance</li></ul>		



### IFSC Key developments



### **Overview of IFSC Regulations**

### **Regulatory set up**

- Special Economic Zones Act, 2005
- The International Financial Services Centres Authority Act, 2019
- IFSC Authority (IFSCA) assumed powers over other financial service regulators i.e. RBI, SEBI, IRDAI and PFRDA of regulating financial institutions, financial products, and services in IFSC at GIFT City exercisable by IFSCA from 1st October 2020
- IFSC Authority headquartered in Gandhinagar

### Exchange Control regulations

- FEM (International Financial Services Centre) Regulations, 2015
- FEM (Foreign Currency Accounts by a Person Resident In India) Regulations, 2015
- FEM (Transfer or issue of Foreign Security) Regulations, 2004



#### **Financial service regulators**

- IFSCA (Banking) Regulations, 2020, IFSCA (Finance Company Regulations, 2021
- SEBI (International Financial Services Centres) Guidelines, 2015 (IFSC Guidelines)
- IRDAI [Registration and Operations of IFSC Insurance Offices (IIO)] Guidelines, 2017



 IRDAI [Registration and Operations of IFSC Insurance Intermediary Offices (IIIO)] Guidelines, 2019

### Tax laws

- Income-tax Act, 1961
- Goods and Services Tax Law
- Double taxation avoidance agreements signed by India with other countries



Financial Institution being a branch or entity in IFSC – Deemed as a 'person resident outside India'

### Recent tax and regulatory announcements in IFSC

### Framework for operating lease in IFSC

- Lessor permitted to carry out operating lease for an aircraft, including lease arrangement, sale and lease back, purchase, novation, transfer, assignment, and such other similar transactions
- A company, LLP or trust in IFSC can obtain IFSCA approval

### LRS in IFSC

- RBI has permitted resident individuals to make remittance under LRS to IFSC
- The remittance to be made only for making investments in IFSC in securities, other than those of domestic/ resident companies in India (outside IFSC)
- Resident Individuals may open a non-interest bearing Foreign Currency Account in IFSC

#### **IFSCA Banking Regulations**, 2020

- New IFSCA (Banking) Regulations, 2020 notified by IFSCA to supersede earlier RBI IBU guidelines
- Indian and Foreign banks can set-up a branch in IFSC
- Foreign banks not having presence in India may also be permitted to set up an IBU

### Aircraft Leasing

- Capital gains on the transfer of aircraft leased by an IFSC unit to a domestic company eligible for 100% deduction
- Income by way of royalty on account of lease rentals paid to foreign entities exempt from tax

### Banking Units in IFSC as FPIs

#### Special tax regime for IBUs making public market investments in India – at par with Cat III AIFs in IFSC

- Capital gains on sale of debt and derivatives exempt
- Lower rate of tax at 10% on dividend/ interest income

#### Issuance of Certificate of Deposits (CDs)

- BUs may issue CDs denominated in any convertible foreign currency up to the amount depending on their funding requirements.
- CD's may be issued by BUs to persons resident in India and persons resident outside India as defined in the FEMA,1999.
   'QI' or QRI' shall not be applicable. CDs can be issued in physical form or in demat form.



# IFSC Ecosystem and Business growth

Sr No	Participants	Key business activities and features	Volume and No. of players	
1	International Stock exchanges	<ul> <li>Dollar denominated products</li> <li>No transaction cost (other than brokerage)</li> <li>Trading - 22 hours</li> <li>Two International exchanges</li> </ul>	<ul> <li>Index Derivative Average daily trading value on IFSC Exchanges touched USD 17 Bn + (Feb 2021)</li> <li>On January 14, 2021, IFSC Exchange (India INX) derivatives turnover touched a new high of USD 24+ Bn executing more than 1.5 Mn Contracts.</li> </ul>	
2	IFSC Banking units	<ul> <li>External Commercial Borrowing (ECB) Lending</li> <li>Loan syndication and trade finance</li> </ul>	<ul> <li>16 Banks Licensed, Domestic Banks -12, Foreign Banks - 4</li> <li>Total Banking Transactions touched approx. USD 51 Bn (as on Jan 2021)</li> <li>Total Banking Asset size: USD 14 bn+</li> </ul>	
3	Brokers & Intermediaries	<ul><li>Broking services</li><li>Proprietary trading</li></ul>	<ul> <li>100+ brokers, Depository</li> <li>Clearing corporations, Custodian, PCM</li> </ul>	
4	Insurers & Intermediaries	<ul><li>Non-life, Reinsurance business</li><li>Insurance intermediaries</li></ul>	<ul><li>18+ Companies</li><li>Sum insured - USD 30 Bn+</li></ul>	

**Dispute resolution -**Singapore International Arbitration Centre (SIAC)

#### Connectivity - 20 min. from Ahmedabad Airport, well connected thru public transport

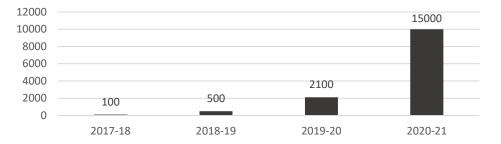
Over 165 Financial Services entities registered

~12000 employees in GIFT City



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### Average Daily Trading Volume

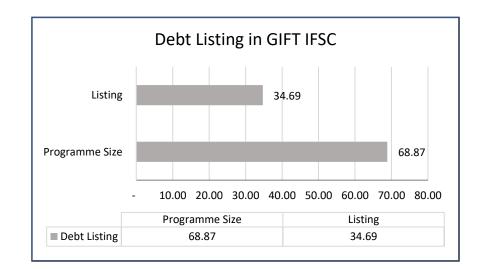


#### Average Daily Trading Volume (USD mn)

### Tie up with International Exchanges in IFSC

- CME
- □ ICE Europe
- □ COMEX
- □ NYMEX
- □ LME / LSE
- □ ICE Futures US
- □ ICE Futures Europe
- Eurex

### Debt Listing at GIFT IFSC Exchange



The chart given below highlights the aggregate Debt Program & Debt Listing in GIFT IFSC Exchanges. Debt Program: USD 68+ Bn and Debt Listing: USD 34+ Bn.

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# Tax Incentives available to IFSC Units

Particulars	Units in IFSC	Investors
Income-tax	<ul> <li>100% tax exemption for 10 consecutive years out of 15 years</li> <li>MAT / AMT @ 9% of book profits applies to Company / others setup as a unit in IFSC - MAT not applicable to companies in IFSC opting for new tax regime</li> <li>Dividend paid to shareholders of company in IFSC</li> <li>May be taxable in the hands of recipient - Exemption not relevant due to withdrawal of DDT regime</li> </ul>	<ul> <li>Interest income paid to non-residents on -         <ul> <li>Monies lent to IFSC units not taxable</li> <li>Long Term Bonds and Rupee Denominated Bonds listed on IFSC exchanges taxable at lower rate of 4%</li> </ul> </li> <li>Transfer of specified securities* listed on IFSC exchanges by a non-resident not treated as transfer - Gains accruing thereon not chargeable to tax in India</li> <li>*Specified securities include Bond, GDR, Foreign currency denominated bond, Rupee-denominated bond of an Indian company, Derivatives, Unit of a Mutual Fund, Unit of a business trust, Unit of Alternative Investment Fund and Foreign currency denominated equity share of a company</li> </ul>
Goods and Services Tax	<ul> <li>No GST on services –</li> <li>received by unit in IFSC</li> <li>provided to IFSC / SEZ units, Offshore clients</li> <li>GST applicable on services provided to DTA</li> </ul>	<ul> <li>No GST on transactions carried out in IFSC exchanges</li> </ul>
Other taxes duties	<ul> <li>State Subsidies – Lease rental, PF contribution, electricity charges</li> </ul>	<ul> <li>Exemption from STT, CTT, stamp duty in respect of transactions carried out on IFSC exchanges</li> </ul>

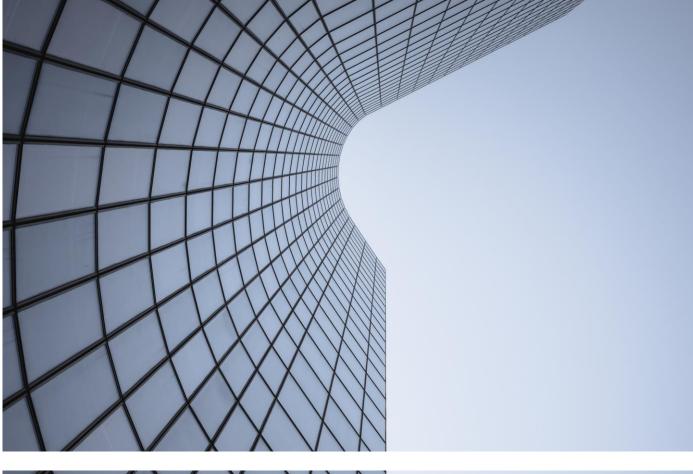


# Other incentives available to IFSC Units

Gujarat Government Subsidies as per the IT & ITeS Policy				
Stamp Duty & Registration / Conversion fee exemption	Wherever cost is incurred 100%reimbursement of Stamp Duty and Registration Fee paid			
Electricity duty and subsidy on tariff	100 % Reimbursement of Electricity duty and Re. 1 subsidy on power tariff for a period of 5 years.			
Reimbursement of Provident Fund contribution by employer	<ul><li>100% of EPF amount paid in case of female employees</li><li>75% of EPF amount paid in case of male employees</li></ul>			
	Up to 20 employees	Rs. 8 per sq. ft.		
Lease rental subsidy for every 50 sq ft per employee	20 – 100 employees	Rs. 5 per sq. ft.		
	Above 100 employees	Rs. 3 per sq. ft.		
Capital Subsidy	Capital subsidy @ 25% of capital expenditure for one-time purchase of computers, networking and related hardware, subject to a ceiling of Rs. 1 crore			

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# Banking Unit ('IBU') in IFSC, GIFT City







### Overview of IFSCA (Banking) Regulations, 2020

### IFSCA (Banking) Regulations, 2020

- IFSCA Banking Regulations notified November 2020
- The new regulation supersedes the earlier RBI IBU guidelines

**Eligibility and Permissible Activities** 

Indian and Foreign banks can set-up an IBU as a branch

•Indian Bank includes any bank formed under any Act and a subsidiary of a foreign bank incorporated in India but excludes co-operative banks

Foreign banks not having presence in India may also be permitted to set up an IBU

Bank is required to obtain a license from IFSC Authority office in GIFT City

Parent bank to satisfy the following conditions:

Provide a minimum capital of US\$20 million to IBU, which shall be maintained on an unimpaired basis at all times
Obtain No objection letter from its home regulator for setting up IBU in IFSC

•Submit an undertaking to provide liquidity to IBU, whenever needed.



### Prudential regulatory requirements

#### **Prudential Regulatory Requirements**

#### **Maintenance of ratios**

- IBUs to maintain LCR and NSFR (as and when made applicable by IFSCA) at IBU level
- LCR and NSFR may be maintained at parent level with IFSCA's permission
- Adhere to leverage ratio norms and guidelines, as may be specified by IFSCA

#### Exposure ceiling

- Single Borrower Limit 5% of Parent's Tier I Capital;
- Group Borrower Limit 10% of Parent's Tier I Capital

#### **Reserve requirements**

- The liabilities of IBU exempt from SLR and CRR requirement.
- IBUs to maintain a Retail Deposit Reserve Ratio on daily basis at 3% of the deposits raised from QIs and QRIs and outstanding as on end of previous working day

### Key considerations

Adhere to prudential norms and guidelines as may be prescribed by IFSCA	Comply with RBI directions and instructions as applicable for IBU, unless otherwise specified by IFSCA	Lender of Last Resort support not available to IBUs	Adherence to KYC norms, combating of financing of terrorism and other anti-money laundering norms	Lower cost of doing business	Maintain separate nostro accounts distinct from nostro accounts maintained by Parent Bank's other branches in India
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# Permissible activities (1/2)

#### Deposits

- Foreign currency accounts of:
  - Qualified Individuals (QI)\*;
  - Non-resident corporate or institutional entities
  - Resident corporate or institutional entities
  - Qualified Resident Individuals (QRI)\*, only for permissible transactions under LRS route

in the form of **current**, **saving**, **or term deposit** for individuals and in form of current or term deposit for others.

Note: Cash transactions not permitted

• Inter-bank borrowing

### Lending products

- Loans, trade finances and acceptances, commitments and guarantees
  - INR ECBs also allowed
- Credit enhancement, credit insurance
- Sale and purchase of portfolios
  - Investments in equity or debt or commodities in Indian or overseas exchange permitted?
- Inter-bank lending
- Extend Post-Shipment Export Credit
- Factoring and forfaiting of export receivables
- Undertake equipment leasing, including aircraft leasing

### **Derivative products**

- Enter into over the counter (OTC) derivative contracts:
  - for its asset liability management requirements
  - for its own account or for corporate or QI clients
- Participate in INR interest rate and currency Derivatives, with settlement in forex, listed on Stock Exchange
- Undertake gold derivative or forward contracts for hedging its gold investments
- Offer Non-deliverable currency contracts to
  - $\circ$  non-residents or
  - o Banks in India having presence in IFSC
- QI means a non-resident individual having net worth > USD 1 mn in the preceding financial year and QRI means a resident individual having net worth > USD 1 mn in the preceding financial year. The net worth criteria shall not be applicable for a resident individual who opens an account with the IBU solely for the purpose of investment in foreign securities (securities issued by other than resident entities/companies (outside IFSC) in India under the LRS route.



### **Investment Products**

• Subscribing, acquiring, holding, underwriting or transferring securities / other instruments, as principal or agent

### **Foreign Portfolio Investor**

- The IBU can carry out activities as an FPI, as follows:
- Parent Bank is SEBI registered FPI IBU can carry on activities as a FPI without any separate registration from IFSCA but subject to filing an intimation with the IFSCA
- Parent Bank is not SEBI registered FPI IBU can carry on activities as FPI after obtaining registration from IFSCA
- IBU can invest in the Indian Corporate/Government securities under the FPI route.\*\*
- \*\*detailed directions on IBUs acting as FPI are awaited.

#### Others

- Trading member in interest rate or currency derivatives segments
- Professional clearing member in derivatives segment
- Offer SNAP structure for routing orders of foreign investors
- · Open unallocated accounts for the purpose of trading, hedging and swapping with physical Gold/Silver
- Undertake inter-bank transactions in the unallocated accounts to mitigate the risks of the prospective clients who may be looking to buy/sell or take positions in gold/silver or for the purpose of trading or to hedge their exposures in bullion
- · Offer Portfolio Management Services to persons resident in India/outside India
- Offer Investment Advisory Services to persons resident in India/outside India



### IBU – Salient features

01	Borrower limits to apply as per Parent's Capital
02	Required to furnish information relating to its operations to IFSCA, as may be specified by IFSCA
03	Minimal capital requirement of USD 20Mn only. Surplus capital can be maintained at Head Office
04	Maintain books of accounts and records in foreign currency
05	Permitted to have an INR account to defray administrative and statutory expenses
06	Priority Sector Lending (PSL) obligations does not apply to lending from IBU – for example post shipment export financing
07	Convenient platform for onboarding corporate customers/FI clients to offer FCY-FCY products, NDF and other derivative products
08	No centralised deposit insurance scheme requirement for deposits of IBU
09	Tax benefits – Income –tax and GST savings
10	Lower manpower and other administrative cost (i.e. Rent, Legal, Maintenance, etc.)

Evolving Regulations and Business Opportunities, combined with Ease of Doing Business



# Recent changes/ update to IFSCA (Banking)Regulations, 2020

Revised fee structure for IBUs	<ul> <li>In addition to a one-time registration fee of USD 25,000, annual fee based on turnover has been prescribed : <ul> <li>USD 25,000 if turnover up to \$1Bn</li> <li>USD 50,000 if turnover &gt; USD 1Bn &amp; up to \$3Bn</li> <li>USD 100,000 if turnover &gt; USD 3Bn</li> </ul> </li> <li>Fees to be paid within 30 days of the beginning of financial year (by June 11, 2021 for the period October to March 2021 and FY 2021-22).</li> </ul>
Certificate of Deposit	<ul> <li>IBUs may issue CDs denominated in any convertible foreign currency – helps in retaining LRS funds in IBU</li> <li>May be issued to persons resident in India and outside India. 'QI' or 'QRI' criteria not applicable for investment in CDs</li> <li>IBUs shall not grant loans against CDs, and they cannot buy-back their own CDs before maturity.</li> </ul>
PMS and IA services	<ul> <li>IFSCA permits IBUs to offer Portfolio Management Services (PMS) and Investment Advisory (IA) services to persons resident in India / outside India</li> <li>Guidelines issued in April 2021 further to permitting PMS and IA activities by IBU, which have been discussed ahead</li> </ul>
Net worth criteria for LRS deposit	<ul> <li>Guidelines on determination of net worth of 'QI' and 'QRI' issued in December 2020</li> <li>Clarified in February 2021, that IBUs are permitted to open accounts for individuals resident in India for investment in securities under the LRS, and that the Net worth criteria shall not apply for such individuals</li> </ul>



### New Business Opportunities





### BSE and NSE have set up their Exchanges in GIFT City India INX Ltd and NSE IFSC Ltd respectively

Commodities

Futures

• Gold (10 troy ounce)

• Silver (500 troy ounce)

Equity Indices
Futures & Options

- NIFTY 50 Index
- NIFTY Bank Index
- NIFTY IT Index
- S&P BSE Sensex
- S&P BSE India 50

Futures & Options India INX

- NSE IFSC
- Global Stocks

Single Stock

- Copper
  - Brent Crude Oil

Futures & Options • Euro - US Dollar • Pound - US Dollar

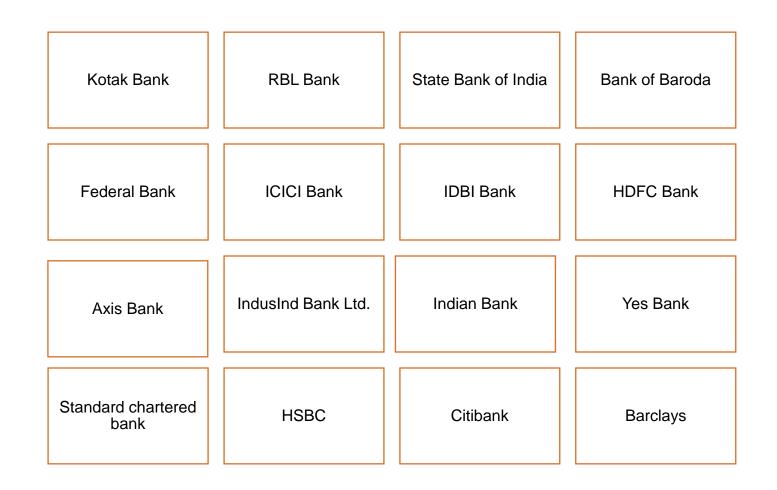
Currencies

- Japanese Yen US Dollar
- Australian Dollar US Dollar
- Swiss Franc US Dollar
- Indian Rupee US Dollar

Debt Medium Term Notes Green Bonds Green Masala Bonds



# Notable banking units in GIFT IFSC





### Setup process





# Notable companies in GIFT City

### GIFT IFSC

### **GIFT DTA**

1. BANKING	2. INSURERS AND INTERMEDIARIES	3. CAPITAL MARKETS	1. Financial Services	2. IT & ITeS
<ul> <li>State Bank of India</li> <li>IDBI Bank</li> <li>Bank of Baroda</li> <li>Indian Bank</li> <li>Axis Bank</li> <li>HDFC Bank</li> <li>Kotak Bank</li> <li>ICICI Bank</li> <li>Yes Bank</li> <li>IndusInd Bank</li> <li>RBL Bank</li> <li>Federal Bank</li> <li>Standard Chartered Bank</li> <li>HSBC Bank</li> <li>Giti Bank</li> <li>Barclays Bank</li> <li>BA Continuum (Global inhouse centre)</li> </ul>	<ul> <li>Insurers <ul> <li>GIC Re</li> <li>ECGC</li> <li>The New India Assurance company</li> </ul> </li> <li>Intermediaries <ul> <li>J B Boda and Co Pvt Ltd.</li> <li>Unison Insurance Brokers</li> <li>Xperitus Insurance Brokers</li> <li>Pioneer Investcorp Ltd.</li> <li>Trinity Group</li> <li>Marsh Insurance Brokers</li> <li>Allied Insurance Brokers</li> <li>Bharat Re Insurance Brokers</li> </ul> </li> </ul>	<ul> <li>Exchanges <ul> <li>NSE IFSC LTD.</li> <li>INDIA INX LTD.</li> </ul> </li> <li>Trading members <ul> <li>Edelweiss IFSC Ltd</li> <li>Kotak Securities IFSC Ltd</li> <li>IIFL IFSC Ltd</li> <li>Phillip Capital IFSC Ltd</li> </ul> </li> <li>Stockholding clearing IFSC Ltd</li> <li>Stockholding clearing IFSC Ltd</li> <li>100+ SEBI registered entities</li> </ul> <li>Clearing Corporation <ul> <li>NSE IFSC Clearing Corporation</li> <li>India ICC</li> </ul> </li> <li>Others <ul> <li>Depository - CDSL</li> <li>Clearing Banks</li> <li>SEBI registered Custodian</li> <li>Fund Administrator</li> <li>Trustee companies</li> </ul> </li>	<ul> <li>SIDBI</li> <li>Bank of India</li> <li>IDBI Bank</li> <li>Bank of Baroda</li> <li>HDFC Bank</li> <li>Andhra Bank</li> <li>Canara Bank</li> <li>Syndicate Bank</li> <li>GSC Bank</li> <li>MCX</li> </ul>	<ul> <li>Oracle</li> <li>Tata Consultancy Ltd (TCS)</li> <li>InfiBeam</li> <li>BeFree</li> <li>Maxim Integrated</li> <li>N-Code solutions</li> <li>Software Technology Parks of India (STPI)</li> </ul> OTHERS <ul> <li>GERC</li> <li>GNFC</li> <li>Kennis</li> <li>TATA Chemicals Ltd and</li> <li>Many more</li> </ul>

### Thank you

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